

# 2016 SOFT DOLLAR MAJOR INVESTOR TRACKER

AS OF DECEMBER 31, 2016

| Region   | State | Name   | Type  | Recognition Level | Investment Amount  | NAR 30%            | Date Rec'd | New v Sustain |
|----------|-------|--|-------|-------------------|--------------------|--------------------|------------|---------------|
| Region 1 | CT    | CONNECTICUT ASSOCIATION OF REA                         | State | Platinum R        | \$19,400.00        | \$12,400.00        | 12/15/2016 | Sustain       |
| Region 1 | CT    | DARIEN BOARD OF REALTORS® INC                          | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/16/2016  | Sustain       |
| Region 1 | CT    | EASTERN CONNECTICUT ASSOCIATION OF REALTORS® INC       | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/16/2016  | Sustain       |
| Region 1 | CT    | GREATER FAIRFIELD BOARD OF REALTORS® INC               | Local | Sterling R        | \$1,000.00         | \$300.00           | 2/1/2016   | Sustain       |
| Region 1 | CT    | GREATER HARTFORD ASSOCIATION OF REALTORS® INC          | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/16/2016  | Sustain       |
| Region 1 | CT    | GREENWICH ASSOCIATION OF REALTORS® INC                 | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/2/2016   | New           |
| Region 1 | CT    | LITCHFIELD COUNTY BOARD OF REALTORS® INC               | Local | Sterling R        | \$1,000.00         | \$300.00           | 10/3/2016  | Sustain       |
| Region 1 | CT    | MID STATE ASSOCIATION OF REALTORS® INC                 | Local | Sterling R        | \$1,000.00         | \$300.00           | 7/15/2016  | Sustain       |
| Region 1 | CT    | MID-FAIRFIELD COUNTY ASSOCIATION OF REALTORS® INC      | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/2/2016   | Sustain       |
| Region 1 | CT    | NEW HAVEN MIDDLESEX ASSOCIATION OF REALTORS® INC       | Local | Sterling R        | \$1,000.00         | \$300.00           | 12/16/2016 | Sustain       |
| Region 1 | CT    | NORTHERN FAIRFIELD COUNTY ASSOCIATION OF REALTORS® INC | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/16/2016  | Sustain       |
| Region 1 | CT    | RIDGEFIELD BOARD OF REALTORS® INC                      | Local | Sterling R        | \$1,000.00         | \$300.00           | 4/1/2016   | Sustain       |
| Region 1 | CT    | STAMFORD BOARD OF REALTORS® INC                        | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/16/2016  | Sustain       |
| Region 1 | MA    | GREATER BOSTON REAL ESTATE BOARD                       | Local | Sterling R        | \$1,000.00         | \$1,000.00         | 6/6/2016   | Sustain       |
| Region 1 | MA    | MASSACHUSETTS ASSOCIATION OF REALTORS®                 | State | Golden R          | \$5,000.00         | \$5,000.00         | 4/19/2016  | Sustain       |
| Region 1 | MA    | PLYMOUTH & SOUTH SHORE ASSOCIATION OF REALTORS® INC    | Local | Sterling R        | \$1,000.00         | \$1,000.00         | 3/23/2016  | Sustain       |
| Region 1 | MA    | REALTOR® ASSOCIATION OF PIONEER VALLEY, INC            | Local | Sterling R        | \$1,000.00         | \$1,000.00         | 9/28/2016  | Sustain       |
| Region 1 | MA    | REALTORS® ASSOCIATION OF SOUTHEASTERN MASSACHUSETTS    | Local | Sterling R        | \$1,000.00         | \$1,000.00         | 9/7/2016   | Sustain       |
| Region 1 | MA    | WORCESTER REGIONAL ASSOCIATION OF REALTORS®            | Local | Sterling R        | \$1,000.00         | \$1,000.00         | 6/6/2016   | New           |
| Region 1 | ME    | MAINE ASSOCIATION OF REALTORS®                         | State | Golden R          | \$5,000.00         | \$1,500.00         | 8/9/2016   | Sustain       |
| Region 1 | NH    | NEW HAMPSHIRE ASSOCIATION OF REALTORS                  | State | Sterling R        | \$1,000.00         | \$300.00           | 8/2/2016   | Sustain       |
| Region 1 | VT    | ADDISON COUNTY BOARD OF REALTORS®                      | Local | Sterling R        | \$1,000.00         | \$300.00           | 8/30/2016  | Sustain       |
| Region 1 | VT    | GREEN MOUNTAIN ASSOCIATION OF REALTORS® INC            | Local | Sterling R        | \$1,000.00         | \$300.00           | 7/18/2016  | Sustain       |
| Region 1 | VT    | LAMOILLE AREA BOARD OF REALTORS® INC                   | Local | Sterling R        | \$1,000.00         | \$300.00           | 5/2/2016   | Sustain       |
| Region 1 | VT    | NORTHWESTERN VERMONT BOARD OF REALTORS® INC            | Local | Sterling R        | \$1,000.00         | \$300.00           | 10/24/2016 | Sustain       |
| Region 1 | VT    | ORLEANS COUNTY BOARD OF REALTORS®                      | Local | Sterling R        | \$1,000.00         | \$300.00           | 8/30/2016  | Sustain       |
| Region 1 | VT    | SOUTH CENTRAL VERMONT BOARD OF REALTORS®               | Local | Sterling R        | \$1,000.00         | \$300.00           | 7/12/2016  | Sustain       |
| Region 1 | VT    | SOUTHERN VERMONT BOARD OF REALTORS® INC                | Local | Sterling R        | \$1,000.00         | \$300.00           | 11/18/2016 | Sustain       |
| Region 1 | VT    | Vermont REALTORS                                       | State | Crystal R         | \$2,500.00         | \$750.00           | 7/12/2016  | Sustain       |
|          |       |  |       |                   |                    |                    |            |               |
|          |       | <b>REGION 1 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |       |                   | <b>\$56,900.00</b> | <b>\$30,650.00</b> |            |               |
| Region 2 | NJ    | CAPE MAY COUNTY ASSOCIATION OF REALTORS®               | Local | Sterling R        | \$1,000.00         | \$300.00           | 2/18/2016  | Sustain       |
| Region 2 | NJ    | Cape May County MLS                                    | MLS   | Sterling R        | \$1,000.00         | \$300.00           | 2/18/2016  | Sustain       |

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|          |    |  |           |            |             |             |            |         |
|----------|----|--|-----------|------------|-------------|-------------|------------|---------|
| Region 2 | NJ | CUMBERLAND COUNTY BOARD OF REALTORS®             | Local     | Sterling R | \$1,685.00  | \$505.50    | 4/8/2016   | Sustain |
| Region 2 | NJ | EASTERN BERGEN COUNTY BOARD OF REALTORS®         | Local     | Crystal R  | \$2,500.00  | \$750.00    | 5/26/2016  | Sustain |
| Region 2 | NJ | HUNTERDON/SOMERSET ASSOCIATION OF REALTORS®      | Local     | Crystal R  | \$3,500.00  | \$1,050.00  | 3/23/2016  | Sustain |
| Region 2 | NJ | MIDDLESEX COUNTY ASSOCIATION OF REALTORS®        | Local     | Sterling R | \$1,275.00  | \$382.50    | 12/19/2016 | Sustain |
| Region 2 | NJ | Middlesex County Multiple List                   | Affiliate | Golden R   | \$5,000.00  | \$1,500.00  | 10/14/2016 | Sustain |
| Region 2 | NJ | MONMOUTH COUNTY ASSOCIATION OF REALTORS® INC     | Local     | Platinum R | \$10,000.00 | \$3,000.00  | 10/4/2016  | Sustain |
| Region 2 | NJ | NEW JERSEY ASSOCIATION OF REAL                   | State     | Platinum R | \$10,000.00 | \$10,000.00 | 10/28/2016 | New     |
| Region 2 | NJ | North Central Jersey Assoc                       | Affiliate | Golden R   | \$5,000.00  | \$1,500.00  | 11/7/2016  | New     |
| Region 2 | NJ | OCEAN CITY BOARD OF REALTORS®                    | Local     | Sterling R | \$1,000.00  | \$300.00    | 6/22/2016  | Sustain |
| Region 2 | NJ | OCEAN COUNTY BOARD OF REALTORS®                  | Local     | Sterling R | \$1,500.00  | \$450.00    | 6/22/2016  | Sustain |
| Region 2 | NJ | PASSAIC COUNTY BOARD OF REALTORS®                | Local     | Sterling R | \$1,000.00  | \$300.00    | 10/11/2016 | Sustain |
| Region 2 | NJ | REALSOURCE ASSOCIATION OF REALTORS® INC          | Local     | Golden R   | \$5,216.62  | \$1,564.99  | 9/7/2016   | Sustain |
| Region 2 | NJ | SUSSEX COUNTY ASSOCIATION OF REALTORS®           | Local     | Crystal R  | \$2,510.00  | \$753.00    | 12/19/2016 | New     |
| Region 2 | NY | Berkshire Hathaway Blake                         | Affiliate | Sterling R | \$1,425.00  | \$345.00    | 9/16/2016  | New     |
| Region 2 | NY | BUFFALO NIAGARA ASSOCIATION OF REALTORS® INC     | Local     | Crystal R  | \$2,500.00  | \$750.00    | 3/18/2016  | Sustain |
| Region 2 | NY | DUTCHESS COUNTY ASSOCIATION OF REALTORS® INC     | Local     | Sterling R | \$1,920.32  | \$576.10    | 7/19/2016  | Sustain |
| Region 2 | NY | GREATER CAPITAL ASSOCIATION OF REALTORS® INC     | Local     | Golden R   | \$5,000.00  | \$1,500.00  | 12/2/2016  | Sustain |
| Region 2 | NY | GREATER ROCHESTER ASSOCIATION OF REALTORS® INC   | Local     | Golden R   | \$5,000.00  | \$1,500.00  | 1/20/2016  | Sustain |
| Region 2 | NY | Hudson Gateway MLS, Inc.                         | Affiliate | Golden R   | \$5,000.00  | \$1,500.00  | 12/5/2016  | Sustain |
| Region 2 | NY | LONG ISLAND BOARD OF REALTORS® INC               | Local     | Golden R   | \$5,000.00  | \$1,500.00  | 8/17/2016  | Sustain |
| Region 2 | NY | Multiple Listing Service of Long Island, Inc.    | MLS       | Golden R   | \$5,000.00  | \$1,500.00  | 8/17/2016  | New     |
| Region 2 | NY | NORTHERN ADIRONDACK BOARD OF REALTORS® INC       | Local     | Crystal R  | \$2,644.00  | \$750.00    | 9/3/2016   | Sustain |
| Region 2 | NY | NYSAR Real Estate Services, Inc.                 | Local     | Platinum R | \$10,000.00 | \$5,000.00  | 1/27/2016  | Sustain |
| Region 2 | NY | Women's Council of Realtors- Empire              | Affiliate | Sterling R | \$1,000.00  | \$300.00    | 6/3/2016   | Sustain |
| Region 2 | NY | Women's Council of REALTORS-Albany Chapter       | Affiliate | Sterling R | \$1,000.00  | \$300.00    | 12/2/2016  | Sustain |
| Region 2 | PA | BUCKS COUNTY ASSOCIATION OF REALTORS® INC        | Local     | Sterling R | \$1,059.00  | \$300.00    | 10/5/2016  | Sustain |
| Region 2 | PA | Centre County Association of                     | Affiliate | Golden R   | \$6,832.20  | \$1,500.00  | 5/9/2016   | Sustain |
| Region 2 | PA | GREATER SCRANTON BOARD OF REALTORS® INC          | Local     | Sterling R | \$1,395.00  | \$300.00    | 6/7/2016   | Sustain |
| Region 2 | PA | MONTGOMERY COUNTY ASSOCIATION OF REALTORS® INC   | Local     | Golden R   | \$5,000.00  | \$1,500.00  | 6/17/2016  | Sustain |
| Region 2 | PA | Pen-Mar Regional Association                     | Local     | Sterling R | \$1,000.00  | \$300.00    | 11/7/2016  | New     |
| Region 2 | PA | Pennsylvania Assoc. of REALTOR                   | Affiliate | Platinum R | \$10,000.00 | \$3,000.00  | 4/5/2016   | Sustain |
| Region 2 | PA | PIKE WAYNE ASSOCIATION OF REALTORS®              | Local     | Sterling R | \$1,145.00  | \$300.00    | 6/7/2016   | Sustain |
| Region 2 | PA | POCONO MOUNTAINS ASSOCIATION OF REALTORS® INC    | Local     | Sterling R | \$1,000.00  | \$300.00    | 6/6/2016   | Sustain |
| Region 2 | PA | READING-BERKS ASSOCIATION OF REALTORS® INC       | Local     | Sterling R | \$1,000.00  | \$300.00    | 12/6/2016  | Sustain |
| Region 2 | PA | REALTORS® ASSOCIATION OF METROPOLITAN PITTSBURGH | Local     | Sterling R | \$1,575.00  | \$300.00    | 9/20/2016  | Sustain |
| Region 2 | PA | Suburban West REALTORS Assoc                     | Affiliate | Golden R   | \$5,000.00  | \$1,500.00  | 11/4/2016  | Sustain |

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|          |    | REGION 2 TOTAL FOR STATE AND LOCAL ASSOCIATIONS    |           |            | \$86,424.94  | \$34,532.09 |            |         |
|----------|----|--|-----------|------------|--------------|-------------|------------|---------|
|          |    | REGION 2 TOTAL FOR AFFILIATES & OTHERS             |           |            | \$46,257.20  | \$13,245.00 |            |         |
|          |    | REGION 2 TOTAL SOFT DOLLAR INVESTMENTS             |           |            | \$132,682.14 | \$47,777.09 |            |         |
| Region 3 | DE | DELAWARE ASSOCIATION OF REALTO                     | State     | Sterling R | \$1,000.00   | \$300.00    | 5/20/2016  | Sustain |
| Region 3 | DE | SUSSEX COUNTY ASSOCIATION OF REALTORS®             | Local     | Sterling R | \$1,000.00   | \$300.00    | 7/5/2016   | Sustain |
| Region 3 | MD | ANNE ARUNDEL COUNTY ASSOCIATION OF REALTORS® INC   | Local     | Golden R   | \$5,417.00   | \$2,917.00  | 12/12/2016 | Sustain |
| Region 3 | MD | BAY AREA ASSOCIATION OF REALTORS® INC              | Local     | Golden R   | \$5,000.00   | \$1,500.00  | 2/1/2016   | Sustain |
| Region 3 | MD | CARROLL COUNTY ASSOCIATION OF REALTORS® INC        | Local     | Sterling R | \$1,050.00   | \$315.00    | 9/23/2016  | Sustain |
| Region 3 | MD | FREDERICK COUNTY ASSOCIATION OF REALTORS® INC      | Local     | Crystal R  | \$2,500.00   | \$750.00    | 3/1/2016   | Sustain |
| Region 3 | MD | GREATER BALTIMORE BOARD OF REALTORS® INC           | Local     | Platinum R | \$10,000.00  | \$10,000.00 | 3/1/2016   | Sustain |
| Region 3 | MD | GREATER CAPITAL AREA ASSOCIATION OF REALTORS® INC  | Local     | Platinum R | \$10,000.00  | \$7,500.00  | 5/13/2016  | Sustain |
| Region 3 | MD | HARFORD COUNTY ASSOCIATION OF REALTORS® INC        | Local     | Golden R   | \$5,000.00   | \$1,500.00  | 1/13/2016  | Sustain |
| Region 3 | MD | HOWARD COUNTY ASSOCIATION OF REALTORS®             | Local     | Crystal R  | \$3,200.00   | \$960.00    | 10/12/2016 | Sustain |
| Region 3 | MD | MARYLAND ASSOCIATION OF REALTORS® INC              | State     | Golden R   | \$5,000.00   | \$2,500.00  | 6/1/2016   | Sustain |
| Region 3 | MD | PEN MAR ASSOCIATION OF REALTORS® INC               | Local     | Sterling R | \$1,150.00   | \$345.00    | 10/21/2016 | Sustain |
| Region 3 | MD | PRINCE GEORGES COUNTY ASSOCIATION OF REALTORS® INC | Local     | Golden R   | \$5,000.00   | \$2,500.00  | 4/18/2016  | Sustain |
| Region 3 | MD | Real Est Million Dollar Assn                       | Affiliate | Sterling R | \$1,000.00   | \$300.00    | 5/1/2016   | Sustain |
| Region 3 | MD | SOUTHERN MARYLAND ASSOCIATION OF REALTORS® INC     | Local     | Sterling R | \$1,000.00   | \$300.00    | 3/1/2016   | Sustain |
| Region 3 | MD | Women's Council of Prince Georges                  | Affiliate | Sterling R | \$1,000.00   | \$300.00    | 11/8/2016  | Sustain |
| Region 3 | VA | Access National Corporation                        | Affiliate | Sterling R | \$1,000.00   | \$300.00    | 12/2/2016  | Sustain |
| Region 3 | VA | BLUE RIDGE ASSOCIATION OF REALTORS® INC            | Local     | Sterling R | \$1,000.00   | \$300.00    | 4/15/2016  | Sustain |
| Region 3 | VA | CAAR   | Local     | Golden R   | \$5,000.00   | \$1,500.00  | 7/22/2016  | Sustain |
| Region 3 | VA | Commissions Express                                | Affiliate | Sterling R | \$1,000.00   | \$300.00    | 4/14/2016  | New     |
| Region 3 | VA | DULLES AREA ASSOCIATION OF REALTORS® INC           | Local     | Crystal R  | \$2,500.00   | \$750.00    | 7/15/2016  | Sustain |
| Region 3 | VA | First Home Mortgage                                | Affiliate | Sterling R | \$1,000.00   | \$300.00    | 4/8/2016   | New     |
| Region 3 | VA | FREDERICKSBURG AREA ASSOCIATION OF REALTORS® INC   | Local     | Crystal R  | \$2,500.00   | \$750.00    | 2/3/2016   | Sustain |
| Region 3 | VA | GREATER AUGUSTA ASSOCIATION OF REALTORS®           | Local     | Sterling R | \$1,000.00   | \$300.00    | 2/3/2016   | Sustain |
| Region 3 | VA | HARRISONBURG ROCKINGHAM ASSOCIATION OF REALTORS®   | Local     | Sterling R | \$1,000.00   | \$300.00    | 9/2/2016   | Sustain |
| Region 3 | VA | LYNCHBURG ASSOCIATION OF REALTORS® INC             | Local     | Sterling R | \$1,000.00   | \$300.00    | 3/12/2016  | Sustain |
| Region 3 | VA | NORTHERN VIRGINIA ASSOCIATION OF REALTORS®         | Local     | Platinum R | \$10,000.00  | \$3,000.00  | 2/12/2016  | Sustain |
| Region 3 | VA | NRV Association of REALTORS                        | Local     | Sterling R | \$1,000.00   | \$300.00    | 4/14/2016  | Sustain |
| Region 3 | VA | PRINCE WILLIAM ASSOCIATION OF REALTORS® INC        | Local     | Sterling R | \$1,000.00   | \$300.00    | 4/27/2016  | Sustain |
| Region 3 | VA | RICHMOND ASSOCIATION OF REALTORS® INC              | Local     | Crystal R  | \$2,500.00   | \$750.00    | 3/16/2016  | Sustain |
| Region 3 | VA | ROANOKE VALLEY ASSOCIATION OF REALTORS® INC        | Local     | Crystal R  | \$2,500.00   | \$750.00    | 2/3/2016   | Sustain |
| Region 3 | VA | SOUTHWEST VIRGINIA ASSOCIATION OF REALTORS®        | Local     | Sterling R | \$1,000.00   | \$300.00    | 8/25/2016  | New     |

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|          |    |  |           |            |                     |                    |            |         |
|----------|----|--|-----------|------------|---------------------|--------------------|------------|---------|
| Region 3 | VA | Virginia Association of REALTORS®                      | State     | Platinum R | \$10,000.00         | \$3,000.00         | 3/1/2016   | Sustain |
| Region 3 | VA | VIRGINIA PENINSULA ASSOCIATION OF REALTORS® INC        | Local     | Sterling R | \$1,000.00          | \$300.00           | 5/17/2016  | Sustain |
| Region 3 | VA | WILLIAMSBURG AREA ASSOCIATION OF REALTORS® INC         | Local     | Crystal R  | \$2,500.00          | \$750.00           | 2/12/2016  | Sustain |
|          |    | <b>REGION 3 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |           |            | <b>\$101,817.00</b> | <b>\$45,337.00</b> |            |         |
|          |    | <b>REGION 3 TOTAL FOR AFFILIATES &amp; OTHERS</b>      |           |            | <b>\$5,000.00</b>   | <b>\$1,500.00</b>  |            |         |
|          |    | <b>REGION 3 TOTAL SOFT DOLLAR INVESTMENTS</b>          |           |            | <b>\$106,817.00</b> | <b>\$46,837.00</b> |            |         |
| Region 4 | KY | GREATER LOUISVILLE ASSOCIATION OF REALTORS® INC        | Local     | Crystal R  | \$2,500.00          | \$2,500.00         | 7/12/2016  | Sustain |
| Region 4 | KY | Greater Owensboro Realty Compa                         | Affiliate | Sterling R | \$1,500.00          | \$1,500.00         | 9/6/2016   | New     |
| Region 4 | KY | KENTUCKY ASSOCIATION OF REALTORS®                      | State     | Crystal R  | \$2,500.00          | \$2,500.00         | 8/16/2016  | Sustain |
| Region 4 | KY | LEXINGTON-BLUEGRASS ASSOCIATION OF REALTORS®           | Local     | Crystal R  | \$2,500.00          | \$2,500.00         | 10/4/2016  | Sustain |
| Region 4 | NC | Land Of The Sky Realty                                 | Affiliate | Sterling R | \$1,000.00          | \$1,000.00         | 9/20/2016  | New     |
| Region 4 | NC | NORTH CAROLINA ASSOCIATION OF REALTORS®                | State     | Platinum R | \$50,580.00         | \$50,580.00        | 12/16/2016 | Sustain |
| Region 4 | SC | AIKEN BOARD OF REALTORS® INC                           | Local     | Sterling R | \$1,000.00          | \$300.00           | 7/6/2016   | Sustain |
| Region 4 | SC | BEAUFORT COUNTY ASSOCIATION OF REALTORS®               | Local     | Crystal R  | \$3,822.62          | \$1,146.79         | 12/15/2016 | Sustain |
| Region 4 | SC | Central Carolina Realtors                              | Local     | Golden R   | \$6,727.00          | \$3,227.00         | 8/17/2016  | Sustain |
| Region 4 | SC | COASTAL CAROLINAS ASSOCIATION OF REALTORS              | Local     | Golden R   | \$7,500.00          | \$4,037.50         | 10/5/2016  | Sustain |
| Region 4 | SC | HILTON HEAD AREA ASSOCIATION OF REALTORS®              | Local     | Sterling R | \$1,327.00          | \$300.00           | 12/15/2016 | Sustain |
| Region 4 | SC | KERSHAW COUNTY BOARD OF REALTORS®                      | Local     | Sterling R | \$1,000.00          | \$300.00           | 12/15/2016 | Sustain |
| Region 4 | SC | MLS of Greenville                                      | MLS       | Golden R   | \$5,125.00          | \$1,625.00         | 8/17/2016  | Sustain |
| Region 4 | SC | PIEDMONT REGIONAL ASSOCIATION OF REALTORS® INC         | Local     | Sterling R | \$1,000.00          | \$300.00           | 12/1/2016  | Sustain |
| Region 4 | SC | SOUTH CAROLINA ASSOCIATION OF                          | State     | Golden R   | \$5,000.00          | \$1,500.00         | 12/15/2016 | New     |
| Region 4 | SC | WESTERN UPSTATE ASSOCIATION OF REALTORS® INC           | Local     | Sterling R | \$1,625.00          | \$450.00           | 11/2/2016  | Sustain |
| Region 4 | TN | CENTRAL WEST TENNESSEE ASSOCIATION OF REALTORS®        | Local     | Crystal R  | \$2,500.00          | \$750.00           | 3/8/2016   | New     |
| Region 4 | TN | CHATTANOOGA ASSOCIATION OF REALTORS® INC               | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 12/16/2016 | Sustain |
| Region 4 | TN | CLARKSVILLE ASSOCIATION OF REALTORS®, INC.             | Local     | Crystal R  | \$2,500.00          | \$750.00           | 1/21/2016  | Sustain |
| Region 4 | TN | MEMPHIS AREA ASSOCIATION OF REALTORS® INC              | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 9/2/2016   | Sustain |
| Region 4 | TN | NORTHEAST TENNESSEE ASSOCIATION OF REALTORS® INC       | Local     | Sterling R | \$1,000.00          | \$300.00           | 3/28/2016  | Sustain |
| Region 4 | TN | RIVER COUNTIES ASSOCIATION OF REALTORS® INC            | Local     | Sterling R | \$1,000.00          | \$300.00           | 5/6/2016   | Sustain |
| Region 4 | TN | TENNESSEE ASSOCIATION OF REALTORS® INC                 | State     | Platinum R | \$10,000.00         | \$3,000.00         | 3/3/2016   | Sustain |
| Region 4 | TN | WILLIAMSON COUNTY ASSOCIATION OF REALTORS® INC         | Local     | Crystal R  | \$2,500.00          | \$750.00           | 5/6/2016   | New     |
|          |    | <b>REGION 4 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |           |            | <b>\$121,581.62</b> | <b>\$79,991.29</b> |            |         |
|          |    | <b>REGION 4 TOTAL FOR AFFILIATES &amp; OTHERS</b>      |           |            | <b>\$7,625.00</b>   | <b>\$4,125.00</b>  |            |         |
|          |    | <b>REGION 4 TOTAL SOFT DOLLAR INVESTMENTS</b>          |           |            | <b>\$129,206.62</b> | <b>\$84,116.29</b> |            |         |

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|          |    |   |           |            |              |              |            |         |
|----------|----|---|-----------|------------|--------------|--------------|------------|---------|
| Region 5 | AL | ALABAMA ASSOCIATION OF REALTOR                                  | State     | Golden R   | \$5,000.00   | \$1,500.00   | 8/15/2016  | Sustain |
| Region 5 | AL | BALDWIN COUNTY ASSOCIATION OF REALTORS® INC                     | Local     | Crystal R  | \$2,664.75   | \$778.43     | 11/1/2016  | Sustain |
| Region 5 | AL | CULLMAN ASSOCIATION OF REALTORS® INC                            | Local     | Sterling R | \$1,070.00   | \$321.00     | 11/9/2016  | New     |
| Region 5 | AL | DEKALB COUNTY ASSOCIATION OF REALTORS® INC                      | Local     | Sterling R | \$1,487.00   | \$446.10     | 12/13/2016 | Sustain |
| Region 5 | AL | HUNTSVILLE AREA ASSOCIATION OF REALTORS® INC                    | Local     | Crystal R  | \$3,603.25   | \$1,077.98   | 9/13/2016  | Sustain |
| Region 5 | AL | JACKSON COUNTY BOARD OF REALTORS®                               | Local     | Sterling R | \$1,000.00   | \$300.00     | 3/22/2016  | Sustain |
| Region 5 | AL | LEE COUNTY ASSOCIATION OF REALTORS® INC                         | Local     | Sterling R | \$2,100.00   | \$630.00     | 9/20/2016  | Sustain |
| Region 5 | AL | MARSHALL COUNTY BOARD OF REALTORS® INC                          | Local     | Sterling R | \$1,035.00   | \$310.50     | 3/22/2016  | Sustain |
| Region 5 | AL | MOBILE AREA ASSOCIATION OF REALTORS® INC                        | Local     | Sterling R | \$1,072.00   | \$316.80     | 10/21/2016 | Sustain |
| Region 5 | AL | MONTGOMERY AREA ASSOCIATION OF REALTORS® INC                    | Local     | Crystal R  | \$3,988.27   | \$1,184.49   | 12/13/2016 | Sustain |
| Region 5 | AL | MORGAN COUNTY ASSOCIATION OF REALTORS®                          | Local     | Crystal R  | \$3,933.77   | \$1,180.13   | 12/13/2016 | Sustain |
| Region 5 | AL | ST CLAIR ASSOCIATION OF REALTORS®                               | Local     | Sterling R | \$1,346.00   | \$403.80     | 8/1/2016   | Sustain |
| Region 5 | AL | TUSCALOOSA ASSOCIATION OF REALTORS®                             | Local     | Crystal R  | \$2,721.41   | \$813.28     | 12/13/2016 | Sustain |
| Region 5 | AL | Walker Board of REALTORS  | Local     | Golden R   | \$5,225.00   | \$1,567.50   | 12/13/2016 | Sustain |
| Region 5 | FL | All My Sons Moving & Storage                                    | Affiliate | Sterling R | \$1,717.00   | \$515.10     | 12/5/2016  | New     |
| Region 5 | FL | Commercial Investment Division of Sarasota Assn.,               | Affiliate | Sterling R | \$1,000.00   | \$300.00     | 10/1/2016  | Sustain |
| Region 5 | FL | EMERALD COAST ASSOCIATION OF REALTORS® INC                      | Local     | Platinum R | \$10,110.00  | \$3,027.00   | 11/14/2016 | Sustain |
| Region 5 | FL | FLAGLER COUNTY ASSOCIATION OF REALTORS INC                      | Local     | Crystal R  | \$2,720.67   | \$769.40     | 9/12/2016  | Sustain |
| Region 5 | FL | FLORIDA KEYS BOARD OF REALTORS®                                 | Local     | Crystal R  | \$3,590.00   | \$1,050.00   | 10/21/2016 | Sustain |
| Region 5 | FL | FLORIDA REALTORS®   | State     | Platinum R | \$150,150.67 | \$143,045.00 | 12/15/2016 | Sustain |
| Region 5 | FL | Foundation Mortgage   | Affiliate | Sterling R | \$1,000.00   | \$300.00     | 4/8/2016   | New     |
| Region 5 | FL | HERNANDO COUNTY ASSOCIATION OF REALTORS® INC                    | Local     | Sterling R | \$1,500.00   | \$450.00     | 12/5/2016  | Sustain |
| Region 5 | FL | HERNANDO COUNTY INFORMATION SVCS. INC.                          | Affiliate | Sterling R | \$1,500.00   | \$450.00     | 12/5/2016  | Sustain |
| Region 5 | FL | National Association of Gay & Lesbian Real Estate Professionals | Affiliate | Sterling R | \$1,000.00   | \$1,000.00   | 10/1/2016  | New     |
| Region 5 | FL | ORLANDO REGIONAL REALTOR® ASSOCIATION                           | Local     | Golden R   | \$5,479.00   | \$1,500.00   | 6/17/2016  | Sustain |
| Region 5 | FL | ORRA SGS, Inc.  | Affiliate | Crystal R  | \$2,500.00   | \$750.00     | 6/17/2016  | Sustain |
| Region 5 | FL | Peace of Mind Home Inspections                                  | Affiliate | Sterling R | \$1,000.00   | \$300.00     | 12/6/2016  | New     |
| Region 5 | FL | Pinellas Realtor Organization®                                  | Local     | Platinum R | \$15,938.52  | \$4,500.00   | 11/14/2016 | Sustain |
| Region 5 | FL | REALTOR ASSOCIATION OF SARASOTA & MANATEE                       | Local     | Crystal R  | \$3,319.79   | \$995.94     | 11/14/2016 | Sustain |
| Region 5 | FL | REALTOR® ASSOCIATION OF GREATER FORT LAUDERDALE INC             | Local     | Platinum R | \$132,319.00 | \$39,683.70  | 11/14/2016 | Sustain |
| Region 5 | FL | REALTORS® ASSOCIATION OF THE PALM BEACHES INC                   | Local     | Platinum R | \$12,620.00  | \$3,471.00   | 11/22/2016 | Sustain |
| Region 5 | FL | ROYAL PALM COAST REALTOR® ASSOCIATION                           | Local     | Golden R   | \$9,205.00   | \$2,743.50   | 12/6/2016  | Sustain |
| Region 5 | FL | SOUTH BROWARD BOARD OF REALTORS®                                | Local     | Platinum R | \$12,150.00  | \$3,645.00   | 12/16/2016 | Sustain |
| Region 5 | FL | Space Coast Realtors®   | Local     | Golden R   | \$5,000.00   | \$1,500.00   | 3/8/2016   | Sustain |
| Region 5 | FL | TALLAHASSEE BOARD OF REALTORS® INC                              | Local     | Golden R   | \$9,754.28   | \$2,920.28   | 12/5/2016  | Sustain |
| Region 5 | FL | WEST VOLUSIA ASSOCIATION OF REALTORS® INC                       | Local     | Sterling R | \$1,495.00   | \$300.00     | 3/10/2016  | New     |

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|          |    |  |           |            |                     |                     |            |         |
|----------|----|--|-----------|------------|---------------------|---------------------|------------|---------|
| Region 5 | FL | WOMEN'S COUNCIL OF REALTORS FL STATE CHAPTER           | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 9/6/2016   | New     |
| Region 5 | FL | Womens Council of Realtors Sarasota Chapter            | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 11/14/2016 | New     |
| Region 5 | GA | Campbell & Brannon, LLC                                | Affiliate | Crystal R  | \$2,600.00          | \$780.00            | 11/23/2016 | New     |
| Region 5 | GA | CHEROKEE ASSOCIATION OF REALTORS® INC                  | Local     | Golden R   | \$7,212.12          | \$2,163.64          | 5/17/2016  | Sustain |
| Region 5 | GA | COBB ASSOCIATION OF REALTORS®                          | Local     | Crystal R  | \$4,227.72          | \$1,268.32          | 12/15/2016 | Sustain |
| Region 5 | GA | COLUMBUS BOARD OF REALTORS® INC                        | Local     | Crystal R  | \$2,500.00          | \$750.00            | 12/7/2016  | Sustain |
| Region 5 | GA | GEORGIA ASSOCIATION OF REALTOR                         | State     | Platinum R | \$10,110.00         | \$3,033.00          | 8/26/2016  | Sustain |
| Region 5 | GA | GREATER AUGUSTA ASSOCIATION OF REALTORS® INC           | Local     | Sterling R | \$1,745.46          | \$523.64            | 8/26/2016  | New     |
| Region 5 | GA | imortgage  | Affiliate | Sterling R | \$1,250.00          | \$375.00            | 11/23/2016 | Sustain |
| Region 5 | GA | McMichael And Gray, PC                                 | Affiliate | Sterling R | \$1,290.00          | \$387.00            | 10/21/2016 | Sustain |
| Region 5 | GA | METRO SOUTH ASSOCIATION OF REALTORS® INC               | Local     | Sterling R | \$2,355.00          | \$706.50            | 12/7/2016  | Sustain |
| Region 5 | GA | NORTHEAST ATLANTA METRO ASSOCIATION OF REALTORS INC    | Local     | Sterling R | \$1,000.00          | \$300.00            | 11/23/2016 | New     |
| Region 5 | GA | Weissman, Nowack, Curry & Wilc                         | Affiliate | Crystal R  | \$2,560.00          | \$768.00            | 11/23/2016 | Sustain |
| Region 5 | MS | HATTIESBURG AREA ASSOCIATION OF REALTORS® INC          | Local     | Sterling R | \$1,000.00          | \$300.00            | 2/24/2016  | Sustain |
| Region 5 | MS | JACKSON ASSOCIATION OF REALTORS® INC                   | Local     | Golden R   | \$5,000.00          | \$1,500.00          | 2/24/2016  | Sustain |
| Region 5 | MS | LAUREL BOARD OF REALTORS®                              | Local     | Sterling R | \$1,000.00          | \$300.00            | 10/5/2016  | New     |
| Region 5 | MS | MISSISSIPPI ASSOCIATION OF REA                         | State     | Sterling R | \$1,000.00          | \$300.00            | 2/24/2016  | New     |
| Region 5 | MS | NORTHWEST MISSISSIPPI ASSOCIATION OF REALTORS®         | Local     | Sterling R | \$1,000.00          | \$300.00            | 5/11/2016  | Sustain |
| Region 5 | MS | PEARL RIVER BOARD OF REALTORS® INC                     | Local     | Sterling R | \$1,000.00          | \$300.00            | 10/5/2016  | Sustain |
|          |    | <b>REGION 5 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |           |            | <b>\$450,748.68</b> | <b>\$232,175.93</b> |            |         |
|          |    | <b>REGION 5 TOTAL FOR AFFILIATES &amp; OTHERS</b>      |           |            | <b>\$19,417.00</b>  | <b>\$6,525.10</b>   |            |         |
|          |    | <b>REGION 5 TOTAL SOFT DOLLAR INVESTMENTS</b>          |           |            | <b>\$470,165.68</b> | <b>\$238,701.03</b> |            |         |
| Region 6 | MI | Bay County AOR   | Local     | Sterling R | \$1,050.00          | \$315.00            | 12/19/2016 | Sustain |
| Region 6 | MI | COMMERCIAL ALLIANCE OF REALTORS®                       | Local     | Crystal R  | \$2,500.00          | \$750.00            | 10/7/2016  | Sustain |
| Region 6 | MI | COMMERCIAL BOARD OF REALTORS® INC                      | Local     | Golden R   | \$5,000.00          | \$1,500.00          | 8/16/2016  | Sustain |
| Region 6 | MI | East Central Association of REALTORS                   | Local     | Sterling R | \$2,000.00          | \$600.00            | 11/16/2016 | Sustain |
| Region 6 | MI | Franklin Title Agency                                  | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 11/23/2016 | New     |
| Region 6 | MI | GRAND RAPIDS ASSOCIATION OF REALTORS®                  | Affiliate | Golden R   | \$5,000.00          | \$1,500.00          | 4/5/2016   | Sustain |
| Region 6 | MI | GREATER KALAMAZOO ASSOCIATION OF REALTORS® INC         | Local     | Sterling R | \$1,300.00          | \$300.00            | 11/2/2016  | Sustain |
| Region 6 | MI | GREATER LANSING ASSOCIATION OF REALTORS®               | Local     | Crystal R  | \$3,167.56          | \$950.27            | 9/20/2016  | Sustain |
| Region 6 | MI | GREATER METROPOLITAN ASSOCIATION OF REALTORS®          | Local     | Platinum R | \$10,700.00         | \$3,000.00          | 10/27/2016 | Sustain |
| Region 6 | MI | JACKSON AREA ASSOCIATION OF REALTORS®                  | Local     | Crystal R  | \$3,200.00          | \$900.00            | 10/4/2016  | Sustain |
| Region 6 | MI | Keller Williams Realty Lansing                         | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 10/25/2016 | New     |
| Region 6 | MI | LAPEER & UPPER THUMB ASSOCIATION OF REALTORS® INC      | Local     | Sterling R | \$1,000.00          | \$300.00            | 10/25/2016 | New     |
| Region 6 | MI | MASON OCEANA MANISTEE BOARD OF REALTORS® INC           | Local     | Sterling R | \$1,500.00          | \$450.00            | 10/2/2016  | Sustain |

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|----------|----|--|-----------|------------|--------------------|--------------------|------------|---------|
| Region 6 | MI | MICHIGAN ASSOCIATION OF REALTORS®                            | State     | Platinum R | \$10,000.00        | \$3,000.00         | 1/14/2016  | Sustain |
| Region 6 | MI | Michigan REALTORS Assn Exec                                  | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 11/16/2016 | New     |
| Region 6 | MI | Northern Great Lakes REALTORS MLS                            | MLS       | Sterling R | \$1,000.00         | \$300.00           | 7/19/2016  | New     |
| Region 6 | MI | Real Estate Information System of Southwestern Michigan Inc. | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 8/2/2016   | Sustain |
| Region 6 | MI | SOUTHWESTERN MICHIGAN ASSOCIATION OF REALTORS® INC           | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 7/19/2016  | Sustain |
| Region 6 | MI | Title Resource Agency  | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 4/5/2016   | New     |
| Region 6 | MI | TRAVERSE AREA ASSOCIATION OF REALTORS®                       | Local     | Golden R   | \$5,000.00         | \$1,500.00         | 7/19/2016  | Sustain |
| Region 6 | MI | WEST CENTRAL ASSOCIATION OF REALTORS® INC                    | Local     | Sterling R | \$1,000.00         | \$300.00           | 3/2/2016   | Sustain |
| Region 6 | MI | WEST MICHIGAN LAKESHORE ASSOCIATION OF REALTORS®             | Local     | Platinum R | \$10,450.00        | \$3,135.00         | 8/2/2016   | Sustain |
| Region 6 | MI | Womens Council of Realtors-BB                                | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 4/1/2016   | New     |
| Region 6 | MI | Women's Council of REALTORS-Greater Rochester                | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 12/2/2016  | New     |
| Region 6 | MI | Women's Council of REALTORS-Lakeshore Chapter                | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 3/29/2016  | Sustain |
| Region 6 | MI | Women's Council of REALTORS-LPC                              | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 4/5/2016   | Sustain |
| Region 6 | MI | Womens Council of Realtors-WM                                | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 10/7/2016  | New     |
| Region 6 | OH | EZ Sales Team  | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 10/24/2016 | New     |
| Region 6 | OH | LAKE & GAUGA AREA ASSOCIATION OF REALTORS®                   | Local     | Crystal R  | \$3,220.00         | \$966.00           | 10/4/2016  | New     |
| Region 6 | OH | North Central Ohio Chapter WCR                               | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 7/15/2016  | New     |
| Region 6 | OH | OHIO ASSOCIATION OF REALTORS®                                | State     | Platinum R | \$10,000.00        | \$3,000.00         | 6/17/2016  | New     |
| Region 6 | OH | SPRINGFIELD BOARD OF REALTORS®                               | Local     | Sterling R | \$1,132.84         | \$340.45           | 9/15/2016  | Sustain |
|          |    | <b>REGION 6 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b>       |           |            | <b>\$72,220.40</b> | <b>\$21,306.72</b> |            |         |
|          |    | <b>REGION 6 TOTAL FOR AFFILIATES &amp; OTHERS</b>            |           |            | <b>\$19,000.00</b> | <b>\$5,700.00</b>  |            |         |
|          |    | <b>REGION 6 TOTAL SOFT DOLLAR INVESTMENTS</b>                |           |            | <b>\$91,220.40</b> | <b>\$27,006.72</b> |            |         |
| Region 7 | IL | American Realty & Associates                                 | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 3/3/2016   | New     |
| Region 7 | IL | BLOOMINGTON NORMAL ASSOCIATION OF REALTORS® INC              | Local     | Sterling R | \$1,030.00         | \$309.00           | 12/12/2016 | Sustain |
| Region 7 | IL | Burnet Title Co  | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 7/25/2016  | Sustain |
| Region 7 | IL | CHAMPAIGN COUNTY ASSOCIATION OF REALTORS                     | Local     | Sterling R | \$1,500.00         | \$450.00           | 4/11/2016  | New     |
| Region 7 | IL | CHICAGO ASSOCIATION OF REALTORS INC                          | Local     | Platinum R | \$10,270.00        | \$3,081.00         | 12/7/2016  | Sustain |
| Region 7 | IL | EGYPTIAN BOARD OF REALTORS INC                               | Local     | Sterling R | \$1,411.00         | \$423.30           | 12/12/2016 | Sustain |
| Region 7 | IL | Gagliardo Realty Assoc LLC                                   | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 1/8/2016   | New     |
| Region 7 | IL | GREATER GATEWAY ASSOCIATION OF REALTORS INC                  | Local     | Crystal R  | \$2,500.00         | \$750.00           | 12/16/2016 | Sustain |
| Region 7 | IL | HEARTLAND REALTOR ORGANIZATION                               | Local     | Sterling R | \$1,291.00         | \$387.30           | 12/16/2016 | Sustain |
| Region 7 | IL | ILLINOIS ASSOCIATION OF REALTORS                             | State     | Platinum R | \$10,000.00        | \$3,000.00         | 10/17/2016 | Sustain |
| Region 7 | IL | MAINSTREET ORGANIZATION OF REALTORS                          | Local     | Platinum R | \$10,040.00        | \$3,012.00         | 12/16/2016 | Sustain |
| Region 7 | IL | MRED   | MLS       | Platinum R | \$10,250.00        | \$3,075.00         | 12/7/2016  | Sustain |
| Region 7 | IL | North Clybourn Group, Inc.                                   | Affiliate | Golden R   | \$5,000.00         | \$1,500.00         | 9/16/2016  | New     |

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|----------|----|--|-----------|------------|---------------------|--------------------|------------|---------|
| Region 7 | IL | NORTH SHORE-BARRINGTON ASSOCIA                         | Local     | Golden R   | \$7,560.00          | \$5,075.00         | 12/9/2016  | Sustain |
| Region 7 | IL | PEORIA AREA ASSOCIATION OF REALTORS®                   | Local     | Sterling R | \$1,000.00          | \$300.00           | 7/25/2016  | Sustain |
| Region 7 | IL | Precision Title Company                                | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 3/3/2016   | Sustain |
| Region 7 | IL | REALTOR ASSOCIATION OF SOUTHWESTERN ILLINOIS INC       | Local     | Sterling R | \$1,260.00          | \$378.00           | 10/1/2016  | Sustain |
| Region 7 | IL | REALTOR ASSOCIATION OF THE FOX VALLEY, INC             | Local     | Crystal R  | \$2,885.00          | \$865.50           | 12/16/2016 | Sustain |
| Region 7 | IL | REBI (Formerly Council of R E Brokerage Managers)      | Affiliate | Golden R   | \$5,000.00          | \$5,000.00         | 4/26/2016  | New     |
| Region 7 | IL | ROCKFORD AREA ASSOCIATION OF REALTORS®                 | Local     | Sterling R | \$1,000.00          | \$306.00           | 12/16/2016 | Sustain |
| Region 7 | IL | Sorling Northrup Attorneys                             | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 9/16/2016  | Sustain |
| Region 7 | IL | THREE RIVERS ASSOCIATION OF REALTORS INC               | Local     | Crystal R  | \$2,650.00          | \$795.00           | 2/4/2016   | Sustain |
| Region 7 | IL | Women's Council of REALTORS Rockford                   | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 12/7/2016  | Sustain |
| Region 7 | IN | Bright Side Realty Group                               | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 10/21/2016 | New     |
| Region 7 | IN | County-Wide Properties LLC                             | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 10/13/2016 | Sustain |
| Region 7 | IN | GB Unlimited Enterprises                               | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 12/16/2016 | Sustain |
| Region 7 | IN | GREATER NORTHWEST INDIANA ASSOCIATION OF REALTORS® INC | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 4/20/2016  | Sustain |
| Region 7 | IN | Hamilton County Division of MIBOR                      | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 12/5/2016  | Sustain |
| Region 7 | IN | Heartland Real Estate Brokers                          | Affiliate | Sterling R | \$1,735.00          | \$520.50           | 9/12/2016  | Sustain |
| Region 7 | IN | Indiana Commercial Board                               | Local     | Sterling R | \$1,425.00          | \$334.50           | 3/2/2016   | New     |
| Region 7 | IN | McCormick Real Estate, Inc.                            | Affiliate | Sterling R | \$1,025.00          | \$307.50           | 9/12/2016  | Sustain |
| Region 7 | IN | MLS of the GNIAR                                       | MLS       | Golden R   | \$5,000.00          | \$1,500.00         | 4/20/2016  | Sustain |
| Region 7 | IN | Rainbow Realty   | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 8/16/2016  | Sustain |
| Region 7 | IN | REALTORS® ASSOCIATION OF CENTRAL INDIANA               | Local     | Sterling R | \$1,735.00          | \$393.00           | 12/22/2015 | Sustain |
| Region 7 | IN | Southern Indiana Realtor Associaton                    | Local     | Sterling R | \$1,328.52          | \$398.56           | 12/16/2016 | Sustain |
| Region 7 | IN | The Wyman Group  | Affiliate | Sterling R | \$2,265.00          | \$679.50           | 12/22/2016 | Sustain |
| Region 7 | WI | LAKES AREA REALTORS® ASSOCIATION INC                   | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 3/14/2016  | Sustain |
| Region 7 | WI | REALTORS® ASSOCIATION OF NORTHEAST WISCONSIN           | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 4/14/2016  | Sustain |
| Region 7 | WI | REALTORS® ASSOCIATION OF NORTHWESTERN WISCONSIN INC    | Local     | Crystal R  | \$2,500.00          | \$2,500.00         | 9/23/2016  | Sustain |
| Region 7 | WI | REALTORS® ASSOCIATION OF SOUTH CENTRAL WISCONSIN       | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 5/26/2016  | New     |
| Region 7 | WI | Wisconsin REALTORS Association                         | State     | Golden R   | \$5,000.00          | \$5,000.00         | 7/12/2016  | Sustain |
|          |    | <b>REGION 7 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |           |            | <b>\$74,385.52</b>  | <b>\$32,258.16</b> |            |         |
|          |    | <b>REGION 7 TOTAL FOR AFFILIATES &amp; OTHERS</b>      |           |            | <b>\$41,275.00</b>  | <b>\$15,882.50</b> |            |         |
|          |    | <b>REGION 7 TOTAL SOFT DOLLAR INVESTMENTS</b>          |           |            | <b>\$115,660.52</b> | <b>\$48,140.66</b> |            |         |
| Region 8 | IA | DES MOINES AREA ASSOCIATION OF REALTORS®               | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 12/15/2016 | Sustain |
| Region 8 | IA | IOWA ASSOCIATION OF REALTORS®                          | State     | Golden R   | \$5,000.00          | \$1,500.00         | 8/23/2016  | Sustain |
| Region 8 | IA | IOWA CITY AREA ASSOCIATION OF REALTORS® INC            | Local     | Sterling R | \$2,240.00          | \$672.00           | 2/18/2016  | New     |
| Region 8 | IA | QUAD CITY AREA REALTOR ASSOCIATION INC                 | Local     | Sterling R | \$2,014.00          | \$604.20           | 6/10/2016  | Sustain |



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| Region 8 | MN | DULUTH AREA ASSOCIATION OF REALTORS® INC               | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 10/4/2016  | Sustain |
| Region 8 | MN | GREATER ALEXANDRIA AREA ASSOCIATION OF REALTORS® INC   | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 1/13/2016  | New     |
| Region 8 | MN | GREATER LAKES ASSOCIATION OF REALTORS® INC             | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 2/5/2016   | Sustain |
| Region 8 | MN | MINNEAPOLIS AREA ASSOCIATION OF REALTORS® INC          | Local     | Platinum R | \$10,000.00         | \$10,000.00        | 3/18/2016  | Sustain |
| Region 8 | MN | MINNESOTA ASSOCIATION OF REALTORS                      | State     | Platinum R | \$10,000.00         | \$10,000.00        | 6/22/2016  | Sustain |
| Region 8 | MN | Northwest Minnesota BOARD OF REALTORS®                 | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 3/1/2016   | Sustain |
| Region 8 | MN | RANGE ASSOCIATION OF REALTORS®                         | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 1/13/2016  | New     |
| Region 8 | MN | REALTOR® ASSOCIATION OF SOUTHERN MINNESOTA             | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 11/23/2016 | New     |
| Region 8 | MN | SOUTHEAST MINNESOTA ASSOCIATION OF REALTORS® INC       | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 10/20/2016 | Sustain |
| Region 8 | MN | ST CLOUD AREA ASSOCIATION OF REALTORS®                 | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 7/8/2016   | Sustain |
| Region 8 | MN | ST PAUL AREA ASSOCIATION OF REALTORS® INC              | Local     | Platinum R | \$20,000.00         | \$20,000.00        | 3/18/2016  | Sustain |
| Region 8 | MN | WEST CENTRAL ASSOCIATION OF REALTORS®                  | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 12/8/2016  | Sustain |
| Region 8 | MN | WESTERN WISCONSIN REALTORS® ASSOCIATION                | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 4/27/2016  | Sustain |
| Region 8 | ND | BADLANDS BOARD OF REALTORS® INC                        | Local     | Sterling R | \$1,000.00          | \$300.00           | 8/24/2016  | Sustain |
| Region 8 | ND | BISMARCK MANDAN BOARD OF REALTORS®                     | Local     | Crystal R  | \$2,594.00          | \$696.00           | 9/25/2016  | Sustain |
| Region 8 | ND | Coldwell Banker First Realty                           | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 10/19/2016 | New     |
| Region 8 | ND | GRAND FORKS BOARD OF REALTORS® INC                     | Local     | Sterling R | \$1,000.00          | \$300.00           | 6/27/2016  | Sustain |
| Region 8 | ND | MINOT BOARD OF REALTORS®                               | Local     | Sterling R | \$1,000.00          | \$300.00           | 11/1/2016  | Sustain |
| Region 8 | ND | NORTH DAKOTA ASSOCIATION OF REALTORS®                  | State     | Golden R   | \$5,000.00          | \$1,500.00         | 8/24/2016  | Sustain |
| Region 8 | NE | NEBRASKA REALTORS® ASSOCIATION                         | State     | Platinum R | \$12,905.50         | \$12,905.50        | 4/8/2016   | Sustain |
| Region 8 | SD | BLACK HILLS ASSOCIATION OF REALTORS®                   | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 2/22/2016  | New     |
| Region 8 | SD | REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC          | Local     | Sterling R | \$1,000.00          | \$1,000.00         | 5/26/2016  | Sustain |
| Region 8 | SD | SOUTH DAKOTA ASSOCIATION OF RE                         | State     | Golden R   | \$5,000.00          | \$5,000.00         | 3/3/2016   | Sustain |
|          |    | <b>REGION 8 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |           |            | <b>\$99,753.50</b>  | <b>\$78,777.70</b> |            |         |
|          |    | <b>REGION 8 TOTAL FOR AFFILIATES &amp; OTHERS</b>      |           |            | <b>\$1,000.00</b>   | <b>\$300.00</b>    |            |         |
|          |    | <b>REGION 8 TOTAL SOFT DOLLAR INVESTMENTS</b>          |           |            | <b>\$100,753.50</b> | <b>\$79,077.70</b> |            |         |
| Region 9 | AR | ARKANSAS REALTORS® ASSOCIATION                         | State     | Golden R   | \$5,000.00          | \$1,500.00         | 3/17/2016  | Sustain |
| Region 9 | AR | FAULKNER COUNTY BOARD OF REALTORS®                     | Local     | Sterling R | \$1,000.00          | \$300.00           | 3/17/2016  | Sustain |
| Region 9 | AR | HOT SPRINGS BOARD OF REALTORS®                         | Local     | Sterling R | \$1,000.00          | \$300.00           | 5/26/2016  | Sustain |
| Region 9 | AR | Keller Williams Realty LR                              | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 9/28/2016  | Sustain |
| Region 9 | AR | LITTLE ROCK REALTORS® ASSOCIATION INC                  | Local     | Sterling R | \$1,000.00          | \$300.00           | 10/7/2016  | Sustain |
| Region 9 | AR | Northwest Arkansas Board of REALTORS                   | Local     | Sterling R | \$1,000.00          | \$300.00           | 1/14/2016  | Sustain |
| Region 9 | KS | Heartland MLS  | MLS       | Golden R   | \$5,000.00          | \$1,500.00         | 4/22/2016  | New     |
| Region 9 | KS | HUTCHINSON BOARD OF REALTORS®                          | Local     | Sterling R | \$1,000.00          | \$300.00           | 6/27/2016  | New     |
| Region 9 | KS | KANSAS ASSOCIATION OF REALTORS                         | State     | Golden R   | \$5,000.00          | \$1,500.00         | 7/22/2016  | Sustain |
| Region 9 | KS | KANSAS CITY REGIONAL ASSOCIATION OF REALTORS® INC      | Local     | Golden R   | \$5,380.00          | \$1,614.00         | 7/21/2016  | Sustain |

# 2016 SOFT DOLLAR MAJOR INVESTOR TRACKER

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| Region 9  | KS | Kansas City Regional Homes Inc                          | Affiliate | Crystal R  | \$2,500.00         | \$750.00           | 5/4/2016   | New     |
| Region 9  | KS | LAWRENCE BOARD OF REALTORS®                             | Local     | Sterling R | \$1,060.00         | \$318.00           | 12/13/2016 | Sustain |
| Region 9  | KS | Real Estate Business Resources                          | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 12/19/2016 | Sustain |
| Region 9  | KS | Stephens Real Estate Inc                                | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 8/12/2016  | Sustain |
| Region 9  | KS | WICHITA AREA ASSOCIATION OF REALTORS® INC               | Local     | Sterling R | \$1,050.00         | \$315.00           | 10/5/2016  | Sustain |
| Region 9  | MO | CAPE GIRARDEAU COUNTY BOARD OF REALTORS®                | Local     | Sterling R | \$1,050.00         | \$315.00           | 9/27/2016  | Sustain |
| Region 9  | MO | COLUMBIA BOARD OF REALTORS®                             | Local     | Sterling R | \$1,000.00         | \$300.00           | 12/1/2016  | Sustain |
| Region 9  | MO | EAST CENTRAL BOARD OF REALTORS®                         | Local     | Sterling R | \$1,000.00         | \$300.00           | 7/8/2016   | Sustain |
| Region 9  | MO | FRANKLIN COUNTY BOARD OF REALTORS®                      | Local     | Sterling R | \$1,000.00         | \$300.00           | 12/15/2016 | Sustain |
| Region 9  | MO | GREATER SPRINGFIELD BOARD OF REALTORS® INC              | Local     | Sterling R | \$1,000.00         | \$300.00           | 4/22/2016  | Sustain |
| Region 9  | MO | Investors Title Company                                 | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 12/13/2016 | New     |
| Region 9  | MO | JEFFERSON CITY AREA BOARD OF REALTORS®                  | Local     | Sterling R | \$1,000.00         | \$300.00           | 4/5/2016   | Sustain |
| Region 9  | MO | LAKE OF THE OZARKS BOARD OF REALTORS®                   | Local     | Sterling R | \$1,000.00         | \$300.00           | 10/19/2016 | Sustain |
| Region 9  | MO | MISSOURI REALTORS                                       | State     | Golden R   | \$5,000.00         | \$1,500.00         | 3/1/2016   | Sustain |
| Region 9  | MO | Missouri REALTORS PAC Inc.                              | Affiliate | Golden R   | \$5,000.00         | \$1,500.00         | 4/12/2016  | Sustain |
| Region 9  | MO | OZARK GATEWAY ASSOCIATION OF REALTORS®                  | Local     | Sterling R | \$1,287.50         | \$386.25           | 12/2/2016  | Sustain |
| Region 9  | MO | OZARK TRAIL BOARD OF REALTORS®                          | Local     | Sterling R | \$1,000.00         | \$300.00           | 5/6/2016   | Sustain |
| Region 9  | MO | SOUTH CENTRAL BOARD OF REALTOR                          | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 12/2/2016  | New     |
| Region 9  | MO | ST CHARLES COUNTY ASSOCIATION OF REALTORS®              | Local     | Sterling R | \$1,000.00         | \$300.00           | 4/5/2016   | Sustain |
| Region 9  | MO | ST JOSEPH REGIONAL ASSOCIATION OF REALTORS®             | Local     | Sterling R | \$1,000.00         | \$300.00           | 11/2/2016  | New     |
| Region 9  | MO | TRI LAKES BOARD OF REALTORS®                            | Local     | Sterling R | \$1,000.00         | \$300.00           | 4/22/2016  | Sustain |
| Region 9  | MO | West Central Association of REALTORS                    | Local     | Sterling R | \$1,000.00         | \$300.00           | 8/8/2016   | Sustain |
| Region 9  | OK | MLSOK   | MLS       | Sterling R | \$1,000.00         | \$1,000.00         | 4/19/2016  | Sustain |
| Region 9  | OK | OKLAHOMA ASSOCIATION OF REALTORS®                       | State     | Golden R   | \$5,000.00         | \$5,000.00         | 4/8/2016   | Sustain |
| Region 9  | OK | OKLAHOMA CITY METROPOLITAN ASSOCIATION OF REALTORS® INC | Local     | Sterling R | \$1,000.00         | \$1,000.00         | 4/19/2016  | Sustain |
| Region 9  | OK | Stewart Title - OKC                                     | Affiliate | Sterling R | \$1,000.00         | \$1,000.00         | 9/27/2016  | New     |
|           |    | <b>REGION 9 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b>  |           |            | <b>\$46,827.50</b> | <b>\$18,248.25</b> |            |         |
|           |    | <b>REGION 9 TOTAL FOR AFFILIATES &amp; OTHERS</b>       |           |            | <b>\$19,500.00</b> | <b>\$7,250.00</b>  |            |         |
|           |    | <b>REGION 9 TOTAL SOFT DOLLAR INVESTMENTS</b>           |           |            | <b>\$66,327.50</b> | <b>\$25,498.25</b> |            |         |
| Region 10 | LA | GREATER BATON ROUGE ASSOCIATION OF REALTORS®            | Local     | Crystal R  | \$2,500.00         | \$600.00           | 4/8/2016   | Sustain |
| Region 10 | LA | Keller Williams Parishwide                              | Affiliate | Sterling R | \$1,500.00         | \$450.00           | 9/9/2016   | New     |
| Region 10 | LA | LOUISIANA REALTORS® ASSOCIATIO                          | State     | Golden R   | \$5,500.00         | \$4,100.00         | 10/26/2016 | Sustain |
| Region 10 | LA | NEW ORLEANS METROPOLITAN ASSOCIATION OF REALTORS® INC   | Local     | Sterling R | \$1,000.00         | \$300.00           | 9/9/2016   | Sustain |
| Region 10 | LA | Northwest LA Commercial Investment Division             | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 5/9/2016   | Sustain |
| Region 10 | LA | NORTHWEST LOUISIANA ASSOCIATION OF REALTORS® INC        | Local     | Sterling R | \$1,000.00         | \$300.00           | 4/13/2016  | Sustain |
| Region 10 | LA | Shreveport Women's Council of Realtors                  | Affiliate | Sterling R | \$1,000.00         | \$300.00           | 4/8/2016   | Sustain |

# 2016 SOFT DOLLAR MAJOR INVESTOR TRACKER

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|-----------|----|--|-----------|------------|---------------------|--------------------|------------|---------|
| Region 10 | TX | ACTRIS   | Affiliate | Platinum R | \$10,000.00         | \$3,000.00         | 8/25/2016  | New     |
| Region 10 | TX | Amarillo National Bank                                     | Affiliate | Crystal R  | \$2,970.00          | \$651.00           | 9/30/2016  | Sustain |
| Region 10 | TX | AUSTIN BOARD OF REALTORS®                                  | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 10/13/2016 | New     |
| Region 10 | TX | Big Dave's Repair Shop                                     | Affiliate | Sterling R | \$1,133.50          | \$300.00           | 10/16/2016 | New     |
| Region 10 | TX | Capital Title  | Affiliate | Sterling R | \$1,170.00          | \$300.00           | 10/16/2016 | New     |
| Region 10 | TX | Chicago Title Insurance Compan                             | Affiliate | Sterling R | \$1,590.00          | \$300.00           | 9/14/2016  | New     |
| Region 10 | TX | Excel Title Group, LLC                                     | Affiliate | Sterling R | \$1,400.00          | \$600.00           | 9/2/2016   | Sustain |
| Region 10 | TX | Happy State Bank   | Affiliate | Sterling R | \$2,035.00          | \$300.00           | 4/14/2016  | Sustain |
| Region 10 | TX | Homes and Land of Amarillo and                             | Affiliate | Sterling R | \$1,575.00          | \$621.00           | 12/15/2016 | Sustain |
| Region 10 | TX | Lawyers Title Company                                      | Affiliate | Sterling R | \$1,150.00          | \$300.00           | 10/13/2016 | Sustain |
| Region 10 | TX | Moutray Insurance  | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 10/16/2016 | New     |
| Region 10 | TX | SOUTH PADRE ISLAND BOARD OF REALTORS                       | Local     | Sterling R | \$1,000.00          | \$300.00           | 10/16/2016 | Sustain |
| Region 10 | TX | Stewart Title  | Affiliate | Sterling R | \$1,365.00          | \$300.00           | 10/13/2016 | New     |
| Region 10 | TX | Stewart Title Company                                      | Affiliate | Sterling R | \$1,165.00          | \$300.00           | 12/15/2016 | Sustain |
| Region 10 | TX | TEXAS ASSOCIATION OF REALTORS®                             | State     | Platinum R | \$66,978.00         | \$66,978.00        | 4/15/2016  | New     |
| Region 10 | TX | Tx. Assocs of Professional FCU                             | Affiliate | Sterling R | \$2,000.00          | \$300.00           | 3/30/2016  | Sustain |
|           |    | <b>REGION 10 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b>    |           |            | <b>\$87,978.00</b>  | <b>\$75,578.00</b> |            |         |
|           |    | <b>REGION 10 TOTAL FOR AFFILIATES &amp; OTHERS</b>         |           |            | <b>\$32,053.50</b>  | <b>\$8,622.00</b>  |            |         |
|           |    | <b>REGION 10 TOTAL SOFT DOLLAR INVESTMENTS</b>             |           |            | <b>\$120,031.50</b> | <b>\$84,200.00</b> |            |         |
| Region 11 | AZ | ARIZONA ASSOCIATION OF REALTORS                            | State     | Platinum R | \$10,000.00         | \$10,000.00        | 2/4/2016   | Sustain |
| Region 11 | AZ | CENTRAL ARIZONA BOARD OF REALTORS® INC                     | Local     | Sterling R | \$1,000.00          | \$300.00           | 4/6/2016   | Sustain |
| Region 11 | AZ | Gary T. Nelson, PC   | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 5/5/2016   | Sustain |
| Region 11 | AZ | LAKE HAVASU ASSOCIATION OF REALTORS                        | Local     | Sterling R | \$1,000.00          | \$300.00           | 6/22/2016  | Sustain |
| Region 11 | AZ | Revelation Real Estate                                     | Affiliate | Sterling R | \$1,000.00          | \$300.00           | 8/24/2016  | New     |
| Region 11 | AZ | SEDONA VERDE VALLEY ASSOCIATION OF REALTORS® INC           | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 6/10/2016  | New     |
| Region 11 | AZ | SOUTHEAST VALLEY REGIONAL ASSOCIATION OF REALTORS INC      | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 3/17/2016  | Sustain |
| Region 11 | AZ | TUCSON ASSOCIATION OF REALTORS® INC                        | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 6/22/2016  | Sustain |
| Region 11 | AZ | WEST MARICOPA COUNTY REGIONAL ASSOCIATION OF REALTORS® INC | Local     | Sterling R | \$1,000.00          | \$300.00           | 11/23/2016 | Sustain |
| Region 11 | AZ | WHITE MOUNTAIN ASSOCIATION OF REALTORS® INC                | Local     | Sterling R | \$1,000.00          | \$300.00           | 4/6/2016   | Sustain |
| Region 11 | AZ | YUMA ASSOCIATION OF REALTORS® INC                          | Local     | Sterling R | \$1,000.00          | \$300.00           | 3/3/2016   | Sustain |
| Region 11 | CO | A Cleaner Carpet LLC/Flood Mas                             | Affiliate | Sterling R | \$2,011.89          | \$300.00           | 10/20/2016 | New     |
| Region 11 | CO | ASPEN BOARD OF REALTORS®                                   | Local     | Crystal R  | \$3,646.00          | \$750.00           | 12/2/2016  | New     |
| Region 11 | CO | Boulder Area REALTOR Assoc                                 | Affiliate | Platinum R | \$10,000.00         | \$3,000.00         | 3/29/2016  | Sustain |
| Region 11 | CO | COLORADO ASSOCIATION OF REALTORS®                          | State     | Golden R   | \$5,000.00          | \$79,532.00        | 4/16/2016  | Sustain |
| Region 11 | CO | DENVER METRO ASSOCIATION OF REALTORS®                      | Local     | Sterling R | \$1,170.00          | \$300.00           | 11/1/2016  | Sustain |
| Region 11 | CO | GRAND JUNCTION AREA REALTOR® ASSOCIATION                   | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 8/10/2016  | Sustain |

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| Region 11 | CO | RE/MAX Alliance Evergreen                               | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 10/21/2016 | Sustain |
| Region 11 | CO | So. Metro Denver REALTOR Assoc                          | Local     | Sterling R | \$1,000.00          | \$300.00            | 11/3/2016  | Sustain |
| Region 11 | NM | COMMERCIAL ASSOCIATION OF REALTORS® NEW MEXICO          | Local     | Sterling R | \$1,500.00          | \$450.00            | 9/20/2016  | Sustain |
| Region 11 | NM | GREATER ALBUQUERQUE ASSOCIATION OF REALTORS®            | Local     | Golden R   | \$5,000.00          | \$1,500.00          | 12/5/2016  | Sustain |
| Region 11 | NM | Las Cruces Association of Realtors MLS                  | MLS       | Sterling R | \$1,000.00          | \$300.00            | 11/1/2016  | New     |
| Region 11 | NM | LAS CRUCES ASSOCIATION OF REALTORS® INC                 | Local     | Sterling R | \$1,000.00          | \$300.00            | 11/1/2016  | Sustain |
| Region 11 | NM | OTERO COUNTY ASSOCIATION OF REALTORS®                   | Local     | Sterling R | \$1,000.00          | \$300.00            | 2/12/2016  | Sustain |
| Region 11 | NM | REALTORS® ASSOCIATION OF NEW MEXICO                     | State     | Platinum R | \$10,140.00         | \$9,440.00          | 12/16/2016 | Sustain |
| Region 11 | NM | ROSWELL BOARD OF REALTORS®                              | Local     | Sterling R | \$1,050.00          | \$300.00            | 12/5/2016  | Sustain |
| Region 11 | NM | RUIDOSO/LINCOLN COUNTY ASSOCIA                          | Local     | Sterling R | \$1,000.00          | \$300.00            | 4/11/2016  | Sustain |
| Region 11 | NM | SAN JUAN COUNTY BOARD OF REALTORS® INC                  | Local     | Sterling R | \$1,000.00          | \$300.00            | 6/6/2016   | Sustain |
| Region 11 | NM | SANTA FE ASSOCIATION OF REALTORS® INC                   | Local     | Sterling R | \$1,000.00          | \$300.00            | 8/17/2016  | Sustain |
| Region 11 | NM | SILVER CITY REGIONAL ASSOCIATION OF REALTORS® INC       | Local     | Sterling R | \$1,000.00          | \$300.00            | 6/6/2016   | Sustain |
| Region 11 | NV | Elko County Assoc. of Realtors                          | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 5/19/2016  | Sustain |
| Region 11 | NV | GREATER LAS VEGAS ASSOCIATION OF REALTORS® INC          | Local     | Platinum R | \$10,000.00         | \$3,000.00          | 12/1/2016  | Sustain |
| Region 11 | NV | Incline Village Board Of Realt                          | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 10/4/2016  | New     |
| Region 11 | NV | Nevada Association of REALTORS                          | Affiliate | Platinum R | \$10,000.00         | \$3,000.00          | 1/21/2016  | Sustain |
| Region 11 | NV | RENO SPARKS ASSOCIATION OF REALTORS® INC                | Local     | Crystal R  | \$2,500.00          | \$750.00            | 5/19/2016  | Sustain |
| Region 11 | NV | SIERRA NEVADA ASSOCIATION OF REALTORS®                  | Local     | Crystal R  | \$2,500.00          | \$750.00            | 10/20/2016 | Sustain |
| Region 11 | NV | Southern Nevada CCIM Chapter                            | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 6/2/2016   | New     |
| Region 11 | UT | BRIGHAM TREMONTON BOARD OF REALTORS®                    | Local     | Sterling R | \$1,455.00          | \$436.50            | 7/7/2016   | New     |
| Region 11 | UT | Equity Real Estate - Salt Lake                          | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 1/19/2016  | New     |
| Region 11 | UT | Park City Board of REALTORS                             | Affiliate | Sterling R | \$1,550.00          | \$465.00            | 7/7/2016   | Sustain |
| Region 11 | UT | Tooele County Board of REALTOR                          | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 10/14/2016 | New     |
| Region 11 | UT | Wasatch Front Regional MLS                              | MLS       | Platinum R | \$10,000.00         | \$3,000.00          | 12/15/2016 | New     |
| Region 11 | WY | SHERIDAN COUNTY BOARD OF REALTORS®                      | Local     | Sterling R | \$1,860.00          | \$558.00            | 10/7/2016  | Sustain |
| Region 11 | WY | TETON BOARD OF REALTORS®                                | Local     | Golden R   | \$5,500.00          | \$1,650.00          | 10/19/2016 | Sustain |
|           |    | <b>REGION 11 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |           |            | <b>\$98,321.00</b>  | <b>\$120,516.50</b> |            |         |
|           |    | <b>REGION 11 TOTAL FOR AFFILIATES &amp; OTHERS</b>      |           |            | <b>\$42,561.89</b>  | <b>\$12,465.00</b>  |            |         |
|           |    | <b>REGION 11 TOTAL SOFT DOLLAR INVESTMENTS</b>          |           |            | <b>\$140,882.89</b> | <b>\$132,981.50</b> |            |         |
| Region 12 | AK | ALASKA ASSOCIATION OF REALTORS                          | State     | Sterling R | \$1,000.00          | \$300.00            | 2/4/2016   | Sustain |
| Region 12 | AK | ANCHORAGE BOARD OF REALTORS® INC                        | Local     | Sterling R | \$1,000.00          | \$300.00            | 1/22/2016  | Sustain |
| Region 12 | AK | Anchorage Young Professionals Network                   | Affiliate | Sterling R | \$1,000.00          | \$300.00            | 1/22/2016  | Sustain |
| Region 12 | AK | GREATER FAIRBANKS BOARD OF REALTORS®                    | Local     | Sterling R | \$1,652.00          | \$495.60            | 12/19/2016 | Sustain |
| Region 12 | ID | ADA COUNTY ASSOCIATION OF REALTORS® INC                 | Local     | Golden R   | \$5,970.00          | \$1,791.00          | 10/18/2016 | Sustain |
| Region 12 | ID | CALDWELL BOARD OF REALTORS®                             | Local     | Sterling R | \$2,281.12          | \$684.34            | 11/2/2016  | Sustain |

# 2016 SOFT DOLLAR MAJOR INVESTOR TRACKER

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| Region 12 | ID | GREATER IDAHO FALLS ASSOCIATION OF REALTORS® INC         | Local     | Sterling R | \$1,597.00          | \$479.10           | 8/23/2016  | Sustain |
| Region 12 | ID | IDAHO ASSOCIATION OF REALTORS®                           | State     | Golden R   | \$5,000.00          | \$1,500.00         | 9/27/2016  | Sustain |
| Region 12 | ID | LEWIS CLARK BOARD OF REALTORS®                           | Local     | Sterling R | \$1,669.58          | \$428.18           | 5/12/2016  | Sustain |
| Region 12 | ID | SUN VALLEY BOARD OF REALTORS®                            | Local     | Sterling R | \$1,000.00          | \$300.00           | 10/21/2016 | New     |
| Region 12 | ID | UPPER VALLEY ASSOCIATION OF REALTORS®                    | Local     | Crystal R  | \$2,954.00          | \$886.20           | 5/19/2016  | Sustain |
| Region 12 | MT | MONTANA ASSOCIATION OF REALTOR                           | State     | Crystal R  | \$3,000.00          | \$3,000.00         | 7/11/2016  | Sustain |
| Region 12 | OR | OREGON ASSOCIATION OF REALTORS                           | State     | Platinum R | \$10,000.00         | \$3,000.00         | 4/6/2016   | Sustain |
| Region 12 | OR | RMLS   | MLS       | Golden R   | \$5,000.00          | \$1,500.00         | 11/2/2016  | Sustain |
| Region 12 | OR | YAMHILL COUNTY ASSOCIATION OF REALTORS®                  | Local     | Sterling R | \$1,296.10          | \$1,296.10         | 11/1/2016  | Sustain |
| Region 12 | WA | CLARK COUNTY BOARD OF REALTORS® INC                      | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 7/6/2016   | Sustain |
| Region 12 | WA | KITSAP COUNTY ASSOCIATION OF REALTORS® INC               | Local     | Sterling R | \$1,000.00          | \$300.00           | 9/28/2016  | New     |
| Region 12 | WA | NORTH CENTRAL WASHINGTON ASSOCIATION OF REALTORS®        | Local     | Sterling R | \$1,000.00          | \$300.00           | 12/12/2016 | Sustain |
| Region 12 | WA | SEATTLE KING COUNTY ASSOCIATION OF REALTORS® INC         | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 6/3/2016   | Sustain |
| Region 12 | WA | SNOHOMISH COUNTY CAMANO ASSOCIATION OF REALTORS® INC     | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 10/19/2016 | Sustain |
| Region 12 | WA | SPOKANE ASSOCIATION OF REALTORS®                         | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 7/14/2016  | Sustain |
| Region 12 | WA | WASHINGTON ASSOCIATION OF REALTORS                       | State     | Platinum R | \$15,000.00         | \$8,000.00         | 10/21/2016 | Sustain |
| Region 12 | WA | WASHINGTON STATE COMMERCIAL ASSOCIATION OF REALTORS® INC | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 3/3/2016   | Sustain |
| Region 12 | WA | WHIDBEY ISLAND ASSOCIATION OF REALTORS® INC              | Local     | Sterling R | \$1,000.00          | \$300.00           | 12/5/2016  | Sustain |
| Region 12 | WA | Windermere - Sandpoint                                   | Affiliate | Golden R   | \$5,000.00          | \$1,500.00         | 12/5/2016  | Sustain |
|           |    | <b>REGION 12 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b>  |           |            | <b>\$91,419.80</b>  | <b>\$33,860.52</b> |            |         |
|           |    | <b>REGION 12 TOTAL FOR AFFILIATES &amp; OTHERS</b>       |           |            | <b>\$11,000.00</b>  | <b>\$3,300.00</b>  |            |         |
|           |    | <b>REGION 12 TOTAL SOFT DOLLAR INVESTMENTS</b>           |           |            | <b>\$102,419.80</b> | <b>\$37,160.52</b> |            |         |
| Region 13 | CA | ARCADIA ASSOCIATION OF REALTORS®                         | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 2/25/2016  | Sustain |
| Region 13 | CA | BAKERSFIELD ASSOCIATION OF REALTORS® INC                 | Local     | Crystal R  | \$3,500.00          | \$1,050.00         | 4/23/2016  | Sustain |
| Region 13 | CA | BAY EAST ASSOCIATION OF REALTORS®                        | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 2/25/2016  | Sustain |
| Region 13 | CA | BEVERLY HILLS/GREATER LA ASSOCIATION OF REALTORS® INC    | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 11/1/2016  | Sustain |
| Region 13 | CA | CALIFORNIA ASSOCIATION OF REALTORS                       | State     | Platinum R | \$10,000.00         | \$3,000.00         | 12/17/2016 | Sustain |
| Region 13 | CA | CALIFORNIA DESERT ASSOCIATION OF REALTORS®               | Local     | Golden R   | \$5,000.00          | \$1,500.00         | 11/1/2016  | Sustain |
| Region 13 | CA | CITRUS VALLEY ASSOCIATION OF REALTORS®                   | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 7/27/2016  | Sustain |
| Region 13 | CA | CONEJO SIMI MOORPARK ASSOCIATION OF REALTORS® INC        | Local     | Sterling R | \$1,000.00          | \$300.00           | 2/25/2016  | Sustain |
| Region 13 | CA | CONTRA COSTA ASSOCIATION OF REALTORS®                    | Local     | Platinum R | \$10,000.00         | \$3,000.00         | 4/23/2016  | Sustain |
| Region 13 | CA | CRMLS INC  | MLS       | Golden R   | \$5,000.00          | \$1,500.00         | 11/1/2016  | New     |
| Region 13 | CA | DELTA ASSOCIATION OF REALTORS®                           | Local     | Sterling R | \$1,000.00          | \$300.00           | 7/27/2016  | Sustain |
| Region 13 | CA | EAST VALLEY ASSOCIATION OF REALTORS®                     | Local     | Sterling R | \$1,000.00          | \$300.00           | 4/23/2016  | Sustain |
| Region 13 | CA | High Desert REALTORS                                     | Local     | Sterling R | \$2,000.00          | \$600.00           | 4/23/2016  | Sustain |
| Region 13 | CA | IMPERIAL VALLEY BOARD OF REALTORS®                       | Local     | Sterling R | \$1,000.00          | \$300.00           | 4/23/2016  | Sustain |

# 2016 SOFT DOLLAR MAJOR INVESTOR TRACKER

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|           |    |   |           |            |                       |                     |           |         |
|-----------|----|---|-----------|------------|-----------------------|---------------------|-----------|---------|
| Region 13 | CA | INLAND VALLEYS ASSOCIATION OF REALTORS® INC             | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 11/1/2016 | Sustain |
| Region 13 | CA | LAGUNA BOARD OF REALTORS®                               | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | LODI ASSOCIATION OF REALTORS® INC                       | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | NEVADA COUNTY ASSOCIATION OF REALTORS®                  | Local     | Sterling R | \$1,000.00            | \$300.00            | 4/23/2016 | Sustain |
| Region 13 | CA | NORTH BAY ASSOCIATION OF REALTORS®                      | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 4/23/2016 | New     |
| Region 13 | CA | NORTHERN SOLANO COUNTY ASSOCIATION OF REALTORS®         | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | OAKLAND ASSOCIATION OF REALTORS® INC                    | Local     | Sterling R | \$1,000.00            | \$300.00            | 7/27/2016 | Sustain |
| Region 13 | CA | ORANGE COUNTY ASSOCIATION OF REALTORS®                  | Local     | Platinum R | \$10,000.00           | \$3,000.00          | 4/23/2016 | Sustain |
| Region 13 | CA | PALM SPRINGS REGIONAL ASSOCIATION OF REALTORS® INC      | Local     | Sterling R | \$1,000.00            | \$300.00            | 4/23/2016 | Sustain |
| Region 13 | CA | Palos Verdes Peninsula R. E.                            | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | Pasadena-Foothills AOR                                  | Local     | Sterling R | \$1,000.00            | \$300.00            | 4/23/2016 | Sustain |
| Region 13 | CA | PISMO COAST ASSOCIATION OF REALTORS® INC                | Local     | Sterling R | \$1,000.00            | \$300.00            | 11/1/2016 | New     |
| Region 13 | CA | PLACER COUNTY ASSOCIATION OF REALTORS®                  | Local     | Crystal R  | \$3,500.00            | \$1,050.00          | 7/27/2016 | Sustain |
| Region 13 | CA | RIM O' THE WORLD ASSOCIATION OF REALTORS®               | Local     | Sterling R | \$1,000.00            | \$300.00            | 11/1/2016 | Sustain |
| Region 13 | CA | SACRAMENTO ASSOCIATION OF REALTORS® INC                 | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 2/25/2016 | Sustain |
| Region 13 | CA | SAN DIEGO ASSOCIATION OF REALTORS                       | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 4/23/2016 | Sustain |
| Region 13 | CA | SAN FRANCISCO ASSOCIATION OF REALTORS®                  | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 2/25/2016 | Sustain |
| Region 13 | CA | SANTA BARBARA ASSOCIATION OF REALTORS®                  | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 7/27/2016 | Sustain |
| Region 13 | CA | SANTA CLARA COUNTY ASSOCIATION OF REALTORS®             | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 4/23/2016 | Sustain |
| Region 13 | CA | SHASTA ASSOCIATION OF REALTORS®                         | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | SILICON VALLEY ASSOCIATION OF REALTORS®                 | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 4/23/2016 | Sustain |
| Region 13 | CA | SOUTH BAY ASSOCIATION OF REALTORS®                      | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | Southland Regional Association                          | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 2/25/2016 | Sustain |
| Region 13 | CA | SOUTHWEST RIVERSIDE COUNTY ASSOCIATION OF REALTORS®     | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 4/23/2016 | Sustain |
| Region 13 | CA | THE INLAND GATEWAY ASSOCIATION OF REALTORS®             | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | TRI-COUNTIES ASSOCIATION OF REALTORS                    | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 7/27/2016 | Sustain |
| Region 13 | CA | TULARE COUNTY ASSOCIATION OF REALTORS®                  | Local     | Sterling R | \$1,000.00            | \$300.00            | 2/25/2016 | Sustain |
| Region 13 | CA | WEST SAN GABRIEL VALLEY ASSOCIATION OF REALTORS® INC    | Local     | Golden R   | \$5,000.00            | \$1,500.00          | 4/23/2016 | Sustain |
| Region 13 | HI | HAWAII ASSOCIATION OF REALTORS                          | State     | Platinum R | \$21,926.00           | \$21,926.00         | 4/21/2016 | Sustain |
| Region 13 | HI | HONOLULU BOARD OF REALTORS® INC                         | Local     | Golden R   | \$5,000.00            | \$5,000.00          | 8/8/2016  | Sustain |
| Region 13 | HI | Pitluck Kido & Aipa, LLP                                | Affiliate | Sterling R | \$1,000.00            | \$500.00            | 8/10/2016 | New     |
| Region 13 | HI | REALTORS® ASSOCIATION OF MAUI, INC.                     | Local     | Sterling R | \$1,000.00            | \$500.00            | 8/18/2016 | Sustain |
|           |    | <b>REGION 13 TOTAL FOR STATE AND LOCAL ASSOCIATIONS</b> |           |            | <b>\$174,926.00</b>   | <b>\$71,526.00</b>  |           |         |
|           |    | <b>REGION 13 TOTAL FOR AFFILIATES &amp; OTHERS</b>      |           |            | <b>\$6,000.00</b>     | <b>\$2,000.00</b>   |           |         |
|           |    | <b>REGION 13 TOTAL SOFT DOLLAR INVESTMENTS</b>          |           |            | <b>\$180,926.00</b>   | <b>\$73,526.00</b>  |           |         |
|           |    | <b>GRAND TOTAL FOR STATE &amp; LOCAL ASSOCIATIONS</b>   |           |            | <b>\$1,563,303.96</b> | <b>\$874,758.16</b> |           |         |

# 2016 SOFT DOLLAR MAJOR INVESTOR TRACKER

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|  |  |   |  |  |                |              |  |  |
|--|--|---|--|--|----------------|--------------|--|--|
|  |  | GRAND TOTAL FOR AFFILIATES & OTHERS             |  |  | \$250,689.59   | \$80,914.60  |  |  |
|  |  | GRAND TOTAL FOR ALL SOFT DOLLAR MAJOR INVESTORS |  |  | \$1,813,993.55 | \$955,672.76 |  |  |